## FINANCIAL AND STATISTICAL REPORT December 31, 2018 (UNAUDITED)

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## NOVANT HEALTH, INC.

## COMBINED STATEMENTS OF REVENUES AND EXPENSES FOR THE THREE MONTHS ENDED DECEMBER 31, 2018 AND 2017

(in thousands of dollars)

Operating revenues
Net patient service revenues
Other revenue
Total operating revenues

## Operating expenses

Salaries and employee benefits
Supplies and other
Total operating expenses
Operating cash flow
Depreciation and amortization Interest

Operating income (loss)
Non-operating income (expense) Investment income (loss)
Other net periodic pension (costs) benefit Income tax benefit (expense)

Excess (deficit) of revenues over expenses


## NOVANT HEALTH, INC.

## COMBINED STATEMENTS OF REVENUES AND EXPENSES FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2018 AND 2017

(in thousands of dollars)

Operating revenues
Net patient service revenues
Other revenue
Total operating revenues

## Operating expenses

Salaries and employee benefits
Supplies and other
Total operating expenses
Operating cash flow

Depreciation and amortization Interest

Operating income (loss)
Non-operating income (expense) Investment income (loss)
Other net periodic pension (costs) benefit Income tax benefit (expense)

Excess (deficit) of revenues over expenses


| December 31, 2017 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Group |  | $\begin{gathered} \hline \text { Unrestricted } \\ \text { Affiliates } \\ \hline \end{gathered}$ |  | Eliminations |  | Total |  |
| \$ | 3,870,098 | \$ | 449,216 | \$ | - | \$ | $\begin{array}{r} 4,319,314 \\ 276,078 \end{array}$ |
| \$ | 150,419 |  | 144,945 |  | $(19,286)$ |  |  |
|  | 4,020,517 |  | 594,161 |  | $(19,286)$ |  | 4,595,392 |
|  | 2,276,240 |  | 273,890 |  | $(7,093)$ |  | 2,543,037 |
|  | 1,266,288 |  | 312,234 |  | $(10,286)$ |  | 1,568,236 |
|  | 3,542,528 |  | 586,124 |  | $(17,379)$ |  | 4,111,273 |
|  | 477,989 |  | 8,037 |  | $(1,907)$ |  | 484,119 |
|  | 200,057 |  | 40,904 |  | - |  | 240,961 |
|  | 59,598 |  | 9,121 |  | - |  | 68,719 |
|  | 218,334 |  | $(41,988)$ |  | $(1,907)$ |  | 174,439 |
|  | 268,987 |  | 37,353 |  | 1,507 |  | 307,847 |
|  | $(2,793)$ |  | 1,405 |  | - |  | $(1,388)$ |
|  | $(5,112)$ |  | 2,084 |  | - |  | $(3,028)$ |
| \$ | 479,416 | \$ | $(1,146)$ | \$ | (400) | \$ | 477,870 |

## (in thousands of dollars)

## Assets

Assets
Current assets
Cash and cash equivalents
Accounts receivable, net
Accounts receivable, net
Short-term investments
Current portion of assets limited as to use
Receivable for settlement with third-party payors
Other current assets
Total current assets
Assets limited as to use
Long-term investments
Property and equipment, net
Intangible assets and goodwill, net
Investments in affiliates
Deferred tax asset
Other assets
Total assets

## iabilities and Net Assets

Current liabilities
Current portion of long-term debt
Short-term borrowing
Accounts payable
Accrued liabilities
Estimated third-party payor settlements
Due to (from) related organizations
Total current liabilities
Long-term debt, net of current portion
Deferred tax liability
Derivative financial instruments
Employee benefits and other liabilities
Total liabilities
Net assets
Without donor restrictions- attributable to Novant Health
Without donor restrictions - noncontrolling interests
Total unrestricted net assets
With donor restriction
Total net assets
Total liabilities and net asset

December 31, 2018

| Combined Group |  |  | Decemb | 31, |  |  |  |  |  |  | Decemb | 1, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unrestricted Affiliates |  | Eliminations |  | Total |  | $\begin{aligned} & \hline \text { Combined } \\ & \text { Group } \\ & \hline \end{aligned}$ |  | Unrestricted Affiliates |  | Eliminations |  | Total |  |
| \$ | 142,480 | \$ | 86,173 | \$ | - | \$ | 228,653 | \$ | 335,358 | \$ | 73,340 | \$ | - | \$ | 408,698 |
|  | 498,832 |  | 71,242 |  | - |  | 570,074 |  | 459,011 |  | 59,491 |  | - |  | 518,502 |
|  | 485,293 |  | 159 |  | - |  | 485,452 |  | 299,912 |  | 159 |  | - |  | 300,071 |
|  | 9,477 |  | 11,419 |  | - |  | 20,896 |  | 6,484 |  | 12,229 |  | - |  | 18,713 |
|  | 10,314 |  | 2,926 |  | - |  | 13,240 |  | 17,881 |  | 3,351 |  | - |  | 21,232 |
|  | 162,378 |  | 39,083 |  | $(9,110)$ |  | 192,351 |  | 172,113 |  | 25,869 |  | (934) |  | 197,048 |
|  | 1,308,774 |  | 211,002 |  | $(9,110)$ |  | 1,510,666 |  | 1,290,759 |  | 174,439 |  | (934) |  | 1,464,264 |
|  | 135,075 |  | 44,956 |  | - |  | 180,031 |  | 137,527 |  | 43,613 |  | - |  | 181,140 |
|  | 1,872,533 |  | 284,344 |  | - |  | 2,156,877 |  | 2,003,142 |  | 311,542 |  | - |  | 2,314,684 |
|  | 1,753,509 |  | 415,565 |  | - |  | 2,169,074 |  | 1,678,436 |  | 340,472 |  | - |  | 2,018,908 |
|  | 242,051 |  | 81,040 |  | - |  | 323,091 |  | 244,337 |  | 81,579 |  | - |  | 325,916 |
|  | 100,304 |  | 25,137 |  | $(75,358)$ |  | 50,083 |  | 75,278 |  | 23,678 |  | $(55,480)$ |  | 43,476 |
|  | - |  | 10,725 |  | - |  | 10,725 |  | - |  | 4,594 |  | - |  | 4,594 |
|  | 90,455 |  | 18,776 |  | - |  | 109,231 |  | 84,612 |  | 26,477 |  | - |  | 111,089 |
| \$ | 5,502,701 | \$ | 1,091,545 | \$ | $(84,468)$ | \$ | 6,509,778 | \$ | 5,514,091 | \$ | 1,006,394 | \$ | $(56,414)$ | \$ | 6,464,071 |
| \$ | 303,790 | \$ | 1,305 | \$ | - | \$ | 305,095 | \$ | 62,880 | \$ | 4,729 | \$ | - | \$ | 67,609 |
|  | 87,558 |  |  |  | - |  | 87,558 |  | 88,041 |  | 8 |  | - |  | 88,049 |
|  | 184,445 |  | 25,392 |  | $(2,859)$ |  | 206,978 |  | 173,299 |  | 21,439 |  | - |  | 194,738 |
|  | 337,271 |  | 54,041 |  | - |  | 391,312 |  | 362,595 |  | 52,291 |  | (535) |  | 414,351 |
|  | 31,582 |  | 3,965 |  | - |  | 35,547 |  | 35,554 |  | 4,152 |  | - |  | 39,706 |
|  | $(346,180)$ |  | 346,180 |  | - |  | - |  | $(247,053)$ |  | 247,053 |  | - |  | - |
|  | 598,466 |  | 430,883 |  | $(2,859)$ |  | 1,026,490 |  | 475,316 |  | 329,672 |  | (535) |  | 804,453 |
|  | 1,045,276 |  | 15,601 |  | - |  | 1,060,877 |  | 1,316,794 |  | 26,882 |  | - |  | 1,343,676 |
|  | - |  | 5,928 |  | - |  | 5,928 |  | - |  | 1,158 |  | - |  | 1,158 |
|  | 36,370 |  | - |  | - |  | 36,370 |  | 44,832 |  | - |  | - |  | 44,832 |
|  | 284,711 |  | 56,502 |  | - |  | 341,213 |  | 281,729 |  | 58,345 |  | - |  | 340,074 |
|  | 1,964,823 |  | 508,914 |  | $(2,859)$ |  | 2,470,878 |  | 2,118,671 |  | 416,057 |  | (535) |  | 2,534,193 |
|  | 3,535,689 |  | 485,609 |  | $(143,647)$ |  | 3,877,651 |  | 3,393,231 |  | 503,772 |  | $(118,749)$ |  | 3,778,254 |
|  | - |  | 21,678 |  | 62,038 |  | 83,716 |  | - |  | 14,769 |  | 62,870 |  | 77,639 |
|  | 3,535,689 |  | 507,287 |  | $(81,609)$ |  | 3,961,367 |  | 3,393,231 |  | 518,541 |  | $(55,879)$ |  | 3,855,893 |
|  | 2,189 |  | 75,344 |  | - |  | 77,533 |  | 2,189 |  | 71,796 |  | - |  | 73,985 |
|  | 3,537,878 |  | 582,631 |  | $(81,609)$ |  | 4,038,900 |  | 3,395,420 |  | 590,337 |  | $(55,879)$ |  | 3,929,878 |
| \$ | 5,502,701 | \$ | 1,091,545 | \$ | $(84,468)$ | \$ | 6,509,778 | \$ | 5,514,091 | \$ | 1,006,394 | \$ | $(56,414)$ | \$ | 6,464,071 |

## NOVANT HEALTH, INC. <br> STATEMENTS OF CASH FLOWS <br> FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2018 AND 2017

| (in thousands of dollars) | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Increase in net assets | \$ | 109,022 | \$ | 481,541 |
| Adjustments to reconcile changes in net assets to net cash provided by operating activities: |  |  |  |  |
| Depreciation, amortization, and accretion |  | 249,739 |  | 244,278 |
| Gain on sale of real estate |  | $(3,534)$ |  | $(3,997)$ |
| Actuarial loss on pension and postretirement benefits |  | 19,063 |  | 684 |
| Change in funded status of defined benefit plans |  | $(3,064)$ |  | 739 |
| Share of earnings in affiliates, net of distributions |  | $(12,599)$ |  | $(1,688)$ |
| Net realized and unrealized losses (gains) on assets limited as to use and investments |  | 203,400 |  | $(282,612)$ |
| Change in fair value of interest rate swap |  | $(8,462)$ |  | $(5,473)$ |
| Contributions restricted for capital |  | $(6,296)$ |  | $(10,288)$ |
| Changes in operating assets and liabilities |  |  |  |  |
| Accounts receivable |  | $(88,370)$ |  | $(32,589)$ |
| Accounts payable and accrued liabilities |  | $(16,965)$ |  | 74,560 |
| Deferred taxes, net |  | $(1,361)$ |  | $(1,595)$ |
| Other assets and liabilities, net |  | $(7,408)$ |  | $(6,702)$ |
| Net cash provided by operating activities |  | 433,165 |  | 456,858 |
| Cash flows from investing activities |  |  |  |  |
| Capital expenditures |  | $(390,843)$ |  | $(286,213)$ |
| Proceeds from sale of long-term investments |  | 1,516,947 |  | 1,548,043 |
| Purchase of long-term investments |  | $(1,549,561)$ |  | $(1,582,752)$ |
| Proceeds from sales of short-term investments |  | 680,178 |  | 495,034 |
| Purchase of short-term investments |  | $(863,874)$ |  | $(534,421)$ |
| Proceeds from sale of property and equipment |  | 6,594 |  | 5,535 |
| Investments in unconsolidated affiliates |  | $(1,519)$ |  | $(8,898)$ |
| Other investing activities |  | (594) |  | $(4,524)$ |
| Net cash used in investing activities |  | $(602,672)$ |  | $(368,196)$ |
| Cash flows from financing activities |  |  |  |  |
| Principal payments on long-term debt |  | $(82,832)$ |  | $(141,650)$ |
| Proceeds from issuance of bonds, net of deferred issuance costs |  | - |  | 113,235 |
| Proceeds from sale of accounts receivable, net |  | 37,788 |  | 34,333 |
| Cash proceeds from repurchase agreements, net |  | 3,489 |  | 4,513 |
| Proceeds from revolving credit facility |  | 31,500 |  | 49,000 |
| Cash paid for consolidated entities |  | - |  | $(9,800)$ |
| Other financing activities |  | (483) |  | 9,417 |
| Net cash provided by (used in) financing activities |  | $(10,538)$ |  | 59,048 |
| Net increase (decrease) in cash and cash equivalents |  | $(180,045)$ |  | 147,710 |
| Cash and cash equivalents |  |  |  |  |
| Beginning of year |  | 408,698 |  | 260,988 |
| End of year | \$ | 228,653 | \$ | 408,698 |

FOR THE THREE MONTHS ENDED DECEMBER 31, 2018 AND 2017

|  | Novant Health Presbyterian Medical Center | Novant Health Matthews Medical Center | Novant Health Huntersville Medical Center | Novant Health Charlotte Orthopedic Hospital | $\begin{gathered} \text { Novant Health } \\ \text { Forsyth } \\ \text { Medical Center } \\ \hline \end{gathered}$ | Novant Health Medical Park Hospital | Novant Health Thomasville Medical Center | Novant Health Brunswick Medical Center | Novant Health Kernersville Medical Center | Novant Health Clemmons Medical Center | Novant Health Prince William Medical Center | Novant Health Haymarket Medical Center | Novant Health Medical Group | $\begin{array}{r} \text { Three Mont } \\ \text { December 31, } 2018 \\ \hline \end{array}$ | $\begin{aligned} & \text { nths Ended } \\ & \text { December 31, } 2017 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\frac{\text { INPATIENT STATISTICS }}{\text { Average Daily Census }}$ | 428 | 112 | 75 | 21 | 626 | ${ }_{7}$ | 65 | 39 | 30 | 12 | 74 | 24 |  | 1,513 | 1,506 |
| Discharges | 7,423 | 2,814 | 2,104 | 814 | 9,694 | 225 | 1,182 | 1,093 | 837 | 588 | 1,604 | 768 |  | 29,146 | 28,170 |
| Average Length of Stay | 5.3 | 3.8 | 3.3 | 2.2 | 5.8 | 2.9 | 5.5 | 3.3 | 3.2 | 1.9 | 4.2 | 2.9 | - | 4.7 | 4.9 |
| Patient Days | 39,338 | 10,284 | 6,874 | 1,891 | 57,610 | 681 | 5,966 | 3,568 | 2,749 | 1,091 | 6,810 | 2,248 | - | 139,110 | 138,568 |
| $\frac{\text { ADJUSTED STATISTICS }}{\text { Adjusted Patient Days }}$ | 78,534 | 22,662 | 17,845 | 2,891 | 91,728 | 3,635 | 15,320 | 10,615 | 7,202 | 2,204 | 17,151 | 8,505 | - | 278,292 | 277,576 |
| Adjusted Discharges | 14,819 | 6,201 | 5,462 | 1,245 | 15,435 | 1,201 | 3,035 | 3,252 | 2,193 | 1,188 | 4,040 | 2,906 | - | 60,977 | 58,954 |
| $\frac{\text { OUTPATIENT STATISTICS }}{\text { ED Visits }}$ | 22,679 | 12,015 | 10,025 | - | 21,167 | - | 8,594 | 7,336 | 9,098 | 4,979 | 10,949 | 6,420 | - | 113,262 | 112,254 |
| Encounters | - | - | - | - | - | - | - | - | - | - | - | - | 1,254,500 | 1,254,500 | 1,203,386 |
| Cases | 53,406 | 25,534 | 19,364 | 4,192 | 37,296 | 3,904 | 14,925 | 17,884 | 13,063 | 6,776 | 24,073 | 16,798 | - | 237,215 | 230,328 |
| SURGERY STATISTICS | 1,319 | 467 | 425 | 960 | 2,594 | 227 | 220 | 299 | 362 | 466 | 207 | 91 | - | 7,637 | 6,779 |
| OP Surgical Cases | 4,601 | 1,003 | 1,047 | 1,830 | 4,028 | 2,158 | 1,009 | 966 | 624 | 422 | 444 | 373 | . | 18,505 | 18,229 |
| Total Surgical Cases | 5,920 | 1,470 | 1,472 | 2,790 | 6,622 | 2,385 | 1,229 | 1,265 | 986 | 888 | 651 | 464 | . | 26,142 | 25,008 |
| $\frac{\text { OTHER STATISTICS }}{\text { Total Birth }}$ | 1,401 | 549 | 444 | - | 1,602 | - | 166 | 129 | - | - | 221 | 227 | - | 4,739 | 4,854 |
| Cath Lab Procedures | 1,105 | 459 | . | . | 1,574 | - | 44 | . | - | - | . | . | . | 3,182 | 3,098 |
| Open Heart Surgeries | 110 | - | - | - | 137 | - | . | - | - | - | - | - | - | 247 | 268 |
| Endoscopy Procedures | 1,615 | 730 | 810 | - | 1,593 | - | 215 | 519 | - | - | 241 | 386 | - | 6,109 | 6,401 |
| Radiology Procedures | 42,406 | 26,517 | 20,504 | 4,472 | 59,407 | 1,128 | 13,768 | 17,014 | 14,213 | 7,840 | 23,643 | 16,213 | - | 247,125 | 240,001 |
| Licensed Beds | 572 | 157 | 91 | 64 | 927 | 22 | 146 | 74 | 50 | 36 | 130 | 60 | - | 2,329 | 2,303 |
| Staffed Beds | 488 | 131 | 92 | ${ }^{23}$ | 719 | 18 | 76 | 55 | 38 | 15 | 74 | 24 | - | 1,753 | 1,721 |
| Occupancy as \% of Staffed Beds | 87.7\% | 85.6\% | 81.2\% | 88.1\% | 87.1\% | 40.7\% | 85.0\% | 71.1\% | 78.6\% | 79.1\% | 100.5\% | 100.4\% | - | $86.3 \%$ | 87.5\% |

FOR THE TWELVE MONTHS ENDED DECEMBER 31,2018 AND 2017

|  | Novant Health Presbyterian Medical Center | Novant Health Matthews Medical Center | Novant Health Huntersville Medical Center | Novant Health Charlotte Orthopedic Hospital | Novant Health Forsyth Medical Center | Novant Health <br> Medical Park Hospital | Novant Health Thomasville Medical Center | Novant Health Brunswick Medical Center | Novant Health Kernersville Medical Center | Novant Health Clemmons Medical Center | Novant Health Prince William Medical Center | Novant Health Haymarket Medical Center | Novant Health Group | Twelve M0 December 31, 2018 | $\begin{aligned} & \text { nthts Ended } \\ & \text { December 31, } 2017 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INPATIENT STATIS | 422 | 110 | 74 | 19 | 646 | 7 | 72 | 41 | 30 | 12 | 77 | 24 |  | 1,534 | 1,488 |
| Discharges | 28,697 | 11,385 | 8,100 | 3,082 | 39,834 | 890 | 4,954 | 4,433 | 3,251 | 2,118 | 6,644 | 3,131 |  | 116,519 | 112,700 |
| Average Length of Stay | 5.4 | 3.6 | 3.4 | 2.2 | 5.9 | 3.0 | 5.4 | 3.4 | 3.4 | 2.0 | 4.2 | 2.8 |  | 4.8 | 4.8 |
| Patient Days | 153,891 | 40,165 | 27,092 | 6,921 | 235,639 | 2,711 | 26,329 | 15,036 | 10,955 | 4,219 | 27,956 | 8,732 | - | 559,646 | 543,007 |
| $\frac{\text { ADJUSTED STATISTICS }}{\text { Adjusted Patient Days }}$ | 310,658 | 91,281 | 70,285 | 10,357 | 371,389 | 14,748 | 66,031 | 43,957 | 30,019 | 9,011 | 68,111 | 32,831 | - | 1,118,678 | 1,086,147 |
| Adjusted Discharges | 57,930 | 25,874 | 21,014 | 4,612 | 62,782 | 4,842 | 12,424 | 12,960 | 8,908 | 4,524 | 16,187 | 11,772 | - | 243,829 | 235,212 |
| OUTPATIENT STATISTICS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ED Visits | 90,636 | 49,830 | 39,692 | - | 84,972 |  | 34,041 | 31,536 | 35,997 | 20,062 | 44,479 | 25,666 |  | 456,911 | 454,892 |
| Encounters | - | - | - | - | - | - | - | - | - | - | - | - | 4,854,763 | 4,854,763 | 4,523,799 |
| Cases | 205,013 | 102,146 | 76,194 | 13,412 | 148,590 | 15,874 | 61,329 | 69,364 | 51,849 | 27,739 | 92,477 | 63,940 | - | 927,927 | 910,707 |
| SURGERY STATISTICS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| IP Surgical Cases | 5,110 | 1,616 | 1,551 | 3,460 | 10,223 | 900 | ${ }^{841}$ | 1,103 | 1,336 | 1,593 | 807 | 326 | - | 28,866 | 27,056 |
| OP Surgical Cases | 18,518 | 4,002 | 3,826 | 5,077 | 15,609 | 8,610 | 3,839 | 3,736 | 3,032 | 1,705 | 1,744 | 1,387 | - | 71,085 | 68,572 |
| Total Surgical Cases | 23,628 | 5,618 | 5,377 | 8,537 | 25,832 | 9,510 | 4,680 | 4,839 | 4,368 | 3,298 | 2,551 | 1,713 | - | 99,951 | 95,628 |
| OTHER STATISTICS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Births | 5,467 | 2,306 | 1,734 | - | 6,514 | - | 644 | 489 | - | - | 1,012 | 949 | - | 19,115 | 18,743 |
| Cath Lab Procedures | 4,323 | 1,716 | - | - | 6,480 | - | 174 | - | - | - | - | - | - | 12,693 | 12,470 |
| Open Heart Surgeries | 392 | - | - | - | 609 | - | - | - | - | - | - | - | - | 1,001 | 1,077 |
| Endoscopy Procedures | 6,390 | 2,887 | 3,245 | - | 6,338 | - | 977 | 2,417 | - | - | 1,014 | 1,336 | - | 24,604 | 25,150 |
| Radiology Procedures | 167,808 | 105,700 | 80,279 | 16,066 | 240,963 | 4,563 | 54,969 | 65,920 | 55,990 | 30,293 | 93,850 | 63,002 | - | 978,903 | 953,033 |
| Licensed Beds | 572 | 157 | 91 | 64 | 927 | 22 | 146 | 74 | 50 | 36 | 30 | 60 | - | 2,329 | 2,303 |
| Staffed Beds | 480 | 132 | 91 | 21 | 734 | 18 | 83 | 55 | 38 | 15 | 77 | 24 | - | 1,768 | 1,685 |
| Occupancy as \% of Staffed Beds | 87.8\% | 83.5\% | 81.6\% | 89.5\% | 87.9\% | 40.6\% | 87.1\% | 74.6\% | 78.5\% | 77.5\% | 100.1\% | 100.0\% | - | 86.8\% | 88.3\% |

