## FINANCIAL AND STATISTICAL REPORT <br> March 31, 2018 <br> (UNAUDITED)

## PAGE

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## NOVANT HEALTH, INC

## COMBINED STATEMENTS OF REVENUES AND EXPENSES FOR THE THREE MONTHS ENDED MARCH 31, 2018 AND 2017

(in thousands of dollars)

Operating revenues
Patient service revenues (net of contractual allowances and discounts)
Other revenue
Total operating revenues
Operating expenses
Salaries and employee benefits
Supplies and other
Total operating expenses
Operating cash flow
Depreciation and amortization
Interest

Operating income (loss)

[^0]Excess (deficit) of revenues over expense

| March 31, 2018 |  |  |  |  |  |  |  | March 31, 2017 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Combined <br> Group | $\begin{gathered} \hline \text { Unrestricted } \\ \text { Affiliates } \\ \hline \end{gathered}$ |  | Eliminations |  | Total |  | Combined Group |  | Unrestricted Affiliates |  | Eliminations |  | Total |  |
|  | 1,011,793 | \$ | 116,982 | \$ | - | \$ | 1,128,775 | \$ | 942,393 | \$ | 114,000 | \$ | - | \$ | 1,056,393 |
|  | 25,610 |  | 45,557 |  | $(6,264)$ |  | 64,903 |  | 28,492 |  | 45,208 |  | $(15,852)$ |  | 57,848 |
|  | 1,037,403 |  | 162,539 |  | $(6,264)$ |  | 1,193,678 |  | 970,885 |  | 159,208 |  | $(15,852)$ |  | 1,114,241 |
|  | 604,682 |  | 70,657 |  | $(1,789)$ |  | 673,550 |  | 560,458 |  | 68,029 |  | $(1,580)$ |  | 626,907 |
|  | 318,573 |  | 81,976 |  | $(1,154)$ |  | 399,395 |  | 308,771 |  | 88,580 |  | $(13,319)$ |  | 384,032 |
|  | 923,255 |  | 152,633 |  | $(2,943)$ |  | 1,072,945 |  | 869,229 |  | 156,609 |  | $(14,899)$ |  | 1,010,939 |
|  | 114,148 |  | 9,906 |  | $(3,321)$ |  | 120,733 |  | 101,656 |  | 2,599 |  | (953) |  | 103,302 |
|  | 50,439 |  | 9,186 |  | - |  | 59,625 |  | 48,885 |  | 10,060 |  | - |  | 58,945 |
|  | 14,600 |  | 2,383 |  | - |  | 16,983 |  | 14,545 |  | 2,293 |  | - |  | 16,838 |
|  | 49,109 |  | $(1,663)$ |  | $(3,321)$ |  | 44,125 |  | 38,226 |  | $(9,754)$ |  | (953) |  | 27,519 |
|  | $(8,030)$ |  | (836) |  | - |  | $(8,866)$ |  | 85,856 |  | 9,518 |  | 380 |  | 95,754 |
|  | - |  | - |  | - |  | - |  | (618) |  | (133) |  | - |  | (751) |
|  | - |  | (319) |  | - |  | (319) |  | - |  | (472) |  | - |  | (472) |
| \$ | 41,079 | \$ | $(2,818)$ | \$ | $(3,321)$ | \$ | 34,940 | \$ | 123,464 | \$ | (841) | \$ | (573) | \$ | 122,050 |

NOVANT HEALTH, INC. COMBINING BALANCE SHEETS
(in thousands of dollars)

## Assets

## Current assets

Cash and cash equivalents
Accounts receivable, net
Short-term investments
Current portion of assets limited as to use
Receivable for settlement with third-party payors Other current assets
Total current assets

Assets limited as to use
Long-term investments
Property and equipment, net
Intangible assets and goodwill, net
Investments in affiliates
Deferred tax asset
Other assets
Total assets

## Liabilities and Net Assets

Current liabilities
Current portion of long-term deb
Short-term borrowings
Accounts payable
Accrued liabilities
Estimated third-party payor settlements
Due to (from) related organizations
Total current liabilities
Long-term debt, net of current portion
Deferred tax liability
Derivative financial instruments
Employee benefits and other liabilities Total liabilities

Net assets
Without donor restrictions- attributable to Novant Health
Without donor restrictions - noncontrolling interests
Total unrestricted net assets
With donor restrictions
Total net assets
Total liabilities and net assets

March 31, 2018

| March 31, 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Combined } \\ \text { Group } \\ \hline \end{gathered}$ |  | Unrestricted Affiliates |  | Eliminations |  | Total |  |
| \$ | 199,201 | \$ | 73,381 | \$ | - | \$ | 272,582 |
|  | 484,038 |  | 56,632 |  | - |  | 540,670 |
|  | 369,649 |  | 159 |  | - |  | 369,808 |
|  | 6,484 |  | 12,229 |  | - |  | 18,713 |
|  | 28,536 |  | 4,519 |  | - |  | 33,055 |
|  | 160,640 |  | 31,872 |  | $(3,046)$ |  | 189,466 |
|  | 1,248,548 |  | 178,792 |  | $(3,046)$ |  | 1,424,294 |
|  | 139,170 |  | 45,361 |  | - |  | 184,531 |
|  | 1,998,465 |  | 311,460 |  | - |  | 2,309,925 |
|  | 1,689,866 |  | 350,031 |  | - |  | 2,039,897 |
|  | 243,765 |  | 81,443 |  | - |  | 325,208 |
|  | 69,826 |  | 23,705 |  | $(55,262)$ |  | 38,269 |
|  | - |  | 4,278 |  | - |  | 4,278 |
|  | 80,507 |  | 18,886 |  | - |  | 99,393 |
| \$ | 5,470,147 | \$ | 1,013,956 | \$ | $(58,308)$ | \$ | 6,425,795 |




| \$ | 62,882 | \$ | 1,717 | \$ | - | \$ | 64,599 | \$ | 62,880 | \$ | 4,729 | \$ | - | \$ | 67,609 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 87,333 |  | - |  | - |  | 87,333 |  | 88,041 |  | 8 |  | - |  | 88,049 |
|  | 139,422 |  | 16,296 |  | - |  | 155,718 |  | 173,299 |  | 21,439 |  | - |  | 194,738 |
|  | 322,198 |  | 55,919 |  | 674 |  | 378,791 |  | 362,595 |  | 52,291 |  | (535) |  | 414,351 |
|  | 35,378 |  | 4,905 |  | - |  | 40,283 |  | 35,554 |  | 4,152 |  | - |  | 39,706 |
|  | $(284,243)$ |  | 284,243 |  | - |  | - |  | $(247,053)$ |  | 247,053 |  | - |  | - |
|  | 362,970 |  | 363,080 |  | 674 |  | 726,724 |  | 475,316 |  | 329,672 |  | (535) |  | 804,453 |
|  | 1,344,731 |  | 11,163 |  | - |  | 1,355,894 |  | 1,316,794 |  | 26,882 |  | - |  | 1,343,676 |
|  | - |  | 1,158 |  | - |  | 1,158 |  | - |  | 1,158 |  | - |  | 1,158 |
|  | 37,998 |  | - |  | - |  | 37,998 |  | 44,832 |  | - |  | - |  | 44,832 |
|  | 278,724 |  | 54,917 |  | - |  | 333,641 |  | 281,729 |  | 58,345 |  | - |  | 340,074 |
|  | 2,024,423 |  | 430,318 |  | 674 |  | 2,455,415 |  | 2,118,671 |  | 416,057 |  | (535) |  | 2,534,193 |
|  | 3,443,536 |  | 497,175 |  | $(121,159)$ |  | 3,819,552 |  | 3,393,231 |  | 503,772 |  | $(118,749)$ |  | 3,778,254 |
|  | - |  | 15,387 |  | 62,177 |  | 77,564 |  | - |  | 14,769 |  | 62,870 |  | 77,639 |
|  | 3,443,536 |  | 512,562 |  | $(58,982)$ |  | 3,897,116 |  | 3,393,231 |  | 518,541 |  | $(55,879)$ |  | 3,855,893 |
|  | 2,188 |  | 71,076 |  | - |  | 73,264 |  | 2,189 |  | 71,796 |  | - |  | 73,985 |
|  | 3,445,724 |  | 583,638 |  | $(58,982)$ |  | 3,970,380 |  | 3,395,420 |  | 590,337 |  | $(55,879)$ |  | 3,929,878 |
| \$ | 5,470,147 | \$ | 1,013,956 | \$ | $(58,308)$ | \$ | 6,425,795 | \$ | 5,514,091 | \$ | 1,006,394 | \$ | $(56,414)$ | \$ | 6,464,071 |

## NOVANT HEALTH, INC. <br> STATEMENTS OF CASH FLOWS <br> FOR THE THREE MONTHS ENDED MARCH 31, 2018 AND 2017

| (in thousands of dollars) | $\begin{gathered} \text { March 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2017 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Increase in net assets | \$ | 40,502 | \$ | 109,246 |
| Adjustments to reconcile changes in net assets to net cash provided by operating activities: |  |  |  |  |
| Depreciation, amortization, and accretion |  | 60,948 |  | 58,632 |
| Gain on sale of real estate |  | (961) |  | (999) |
| Share of earnings in affiliates, net of distributions |  | 353 |  | 358 |
| Net realized and unrealized losses (gains) on assets limited as to use and investments |  | 16,020 |  | $(88,622)$ |
| Change in fair value of interest rate swap |  | $(6,834)$ |  | $(2,204)$ |
| Contributions restricted for capital and long-term investment |  | (37) |  | (60) |
| Changes in operating assets and liabilities |  |  |  |  |
| Accounts receivable |  | $(28,949)$ |  | $(7,893)$ |
| Accounts payable and accrued liabilities |  | $(52,863)$ |  | $(36,077)$ |
| Other assets and liabilities, net |  | $(10,039)$ |  | 13,202 |
| Net cash provided by operating activities |  | 18,140 |  | 45,583 |
| Cash flows from investing activities |  |  |  |  |
| Capital expenditures |  | $(93,365)$ |  | $(66,631)$ |
| Proceeds from sale of long-term investments |  | 613,571 |  | 219,693 |
| Purchase of long-term investments |  | $(622,520)$ |  | $(222,474)$ |
| Proceeds from sale of short-term investments |  | 194,486 |  | 85,176 |
| Purchase of short-term investments |  | $(264,334)$ |  | $(114,766)$ |
| Proceeds from sale of property and equipment |  | 1,276 |  | 2,153 |
| Other investing actvities |  | 390 |  | $(5,107)$ |
| Net cash used in investing activities |  | $(170,496)$ |  | $(101,956)$ |
| Cash flows from financing activities |  |  |  |  |
| Principal payments on long-term debt |  | $(18,801)$ |  | $(1,083)$ |
| Proceeds from sale of accounts receivable, net |  | 6,635 |  | 7,331 |
| Cash payments for repurchase agreements, net |  | (708) |  | (245) |
| Cash proceeds from revolving credit facility |  | 28,000 |  | - |
| Cash proceeds from other financing |  | 1,114 |  | 5,036 |
| Net cash provided by financing activities |  | 16,240 |  | 11,039 |
| Net decrease in cash and cash equivalents |  | $(136,116)$ |  | $(45,334)$ |
| Cash and cash equivalents |  |  |  |  |
| Beginning of year |  | 408,698 |  | 260,988 |
| End of quarter | \$ | 272,582 | \$ | 215,654 |

novant health, inc.
COMBINED GROUP STATISTICS
FOR THE THREE MONTHS ENDED MARCH 31, 2018 AND 2017

|  | Novant Health Presbyterian Medical Center | $\begin{gathered} \text { Novant Health } \\ \text { Mathews } \\ \text { Medical Center } \end{gathered}$ | Novant Health Huntersville Medical Cente | Novant Health Charlotte Orthopedic Hospital | $\begin{gathered} \text { Novant Health } \\ \text { Forsyth } \\ \text { Medical Center } \end{gathered}$ | Novant Health Medical Park Hospita | Novant Health Thomasville Medical Cente | $\begin{aligned} & \text { Novant Health } \\ & \text { Brunswick } \\ & \text { Medical Center } \end{aligned}$ | $\begin{gathered} \text { Novant Health } \\ \text { Kernersville } \\ \text { Medical Center } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Novant Health } \\ & \text { Clemmons } \\ & \text { Medical Center } \end{aligned}$ | Novant Health Prince William Medical Cente | $\begin{gathered} \text { Novant Health } \\ \text { Haymarket } \\ \text { Medical Center } \end{gathered}$ | $\begin{gathered} \text { Novant Health } \\ \text { Medical } \\ \text { Group } \end{gathered}$ | $\begin{gathered} \text { Three Mor } \\ \text { March 31, } 2018 \end{gathered}$ | s Ended <br> March 31, 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\frac{\text { Average Daily Census }}{}$ | 451 | 110 | 76 | 20 | 677 | 7 | 77 | 45 | 37 | 13 | 79 | 27 |  | 1,619 | 1,538 |
| Discharges | 7,238 | 2,863 | 1,962 | 779 | 10,180 | 209 | 1,253 | 1,144 | 908 | 566 | 1,676 | 878 | - | 29,656 | 29,069 |
| Average Length of Stay | 5.8 | 3.6 | 3.5 | 2.2 | 6.0 | 3.2 | 5.3 | 3.6 | 3.7 | 2.2 | 4.2 | 2.8 | - | 4.9 | 4.8 |
| Patient Days | 40,596 | 9,858 | 6,839 | 1,801 | 60,937 | 662 | 6,894 | 4,026 | 3,301 | 1,170 | 7,070 | 2,435 | - | 145,589 | 138,462 |
| ADJUSTED STATISTICS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted Patient Days | ${ }^{79,166}$ | 21,738 | 17,298 | 2,666 | 93,428 | 3,816 | 16,680 | 11,498 | 8,486 | 2,482 | 16,720 | 8,643 | - | 282,621 | 270,234 |
| Adjusted Discharges | 14,115 | 6,313 | 4,963 | 1,153 | 15,608 | 1,205 | 3,032 | 3,267 | 2,334 | 1,201 | 3,964 | 3,116 | - | 60,271 | 58,889 |
| OUTPATIENT STATISTICS |  |  | 9,999 |  | 20,929 |  |  | 8.051 | 8988 | 5271 | 11.603 | 6.468 |  |  |  |
| ED Visits | 23,005 | 12,699 | 9,999 | . | 20,22 |  | 8,567 | 8,051 | 8,808 | 5,21 | 11,60 | 6,466 | 1213255 | 15,500 | 116,201 $1,149,751$ |
| Encounters |  |  |  | - |  | - | - | - | - | - | - | - | 1,213,255 | 1,213,255 | 1,149,751 |
| Cases | 50,926 | 25,758 | 18,762 | 2,916 | 35,949 | 3,949 | 15,446 | 17,621 | 12,707 | 7,141 | 22,554 | 15,350 | - | 229,179 | 226,641 |
| SURGERY STATISTICS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| IP Surgical Cases | 1,322 | 376 | 372 | 866 | 2,521 | 213 | 183 | 276 | 362 | 380 | 185 | 77 | - | 7,133 | 6,955 |
| OP Surgical Cases | 4.554 | 987 | 873 | 1,063 | 3,778 | 2,206 | 902 | 938 | 843 | 434 | 382 | 321 | $=$ | 17,281 | 16,958 |
| Total Surgical Cases | 5,876 | 1,363 | 1,245 | 1,929 | 6,299 | 2,419 | 1,085 | 1,214 | 1,205 | 814 | 567 | 398 | - | 24,414 | 23,913 |
| OTHER STATISTICS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Births | 1,287 | 583 | 405 | - | 1,543 | - | 123 | 120 | - | - | 270 | 269 | - | 4,600 | 4,372 |
| Cath Lab Procedures | 1,084 | 403 | - | - | 1,610 | - | 40 | - | - | - | - | - | - | 3,137 | 3,160 |
| Open Heart Surgeries | 115 |  | - | - | 153 | - | - | - | - | - | - | - | - | 268 | 270 |
| Endoscopy Procedures | 1,569 | 682 | 807 | - | 1,490 | - | 264 | 948 | - | - | 261 | 329 | - | 6,350 | 6,352 |
| Radiology Procedures | 43,523 | 25,937 | 19,565 | 3,738 | 60,784 | 1,162 | 13,940 | 16,397 | 13,933 | 7,529 | 22,655 | 15,439 | - | 244,602 | 240,304 |
| Licensed Beds | 608 | 157 | 91 | 64 | 927 | 22 | 146 | 74 | 50 | 36 | 130 | 60 | - | 2,365 | 2,328 |
| Staffed Beds | 508 | 131 | 92 | 22 | 759 | 18 | 88 | 59 | 45 | 17 | 79 | 27 | - | 1,845 | 1,724 |
| Ocupancy as \% of Staffed Beds | 88.8\% | 83.7\% | 82.5\% | 90.9\% | 89.2\% | 39.9\% | 87.4\% | 76.2\% | 81.4\% | 78.5\% | 99.9\% | 100.2\% | - | 87.8\% | 89.2\% |


[^0]:    Non-operating income (expense)
    Investment income (loss)
    Other net periodic pension costs
    Income tax expense

